

Welch Allyn Resting Electrocardiograph (ECG) Solutions for Long-Term Care

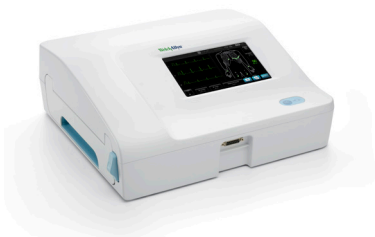


When you send residents to a hospital for ECG procedures, you may be sending more out the door than you think. Transportation costs, logistics management and resident stress are just a few of the factors that can adversely impact the level of care you provide—and your bottom line.

Welch Allyn resting ECG solutions are designed to help you keep these valuable procedures in house.

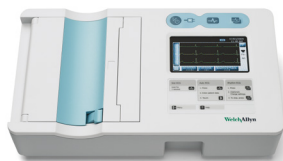
With Welch Allyn resting ECG solutions, you can:

- Enhance resident safety by conducting tests in house immediately, while symptoms are occurring, so conditions can be quickly identified and addressed
- Improve financial outcomes by reducing money spent on hospital transport and outsourced ECG costs, in addition to retaining reimbursement dollars
- Reduce hospital readmissions—and the time and money that come along with them



CP 150™ Resting ECG

Simple to use with a 7" touchscreen, full-size printout and the ability to save/send PDF files from the device



CP 50™ Resting ECG

Compact and affordable, 4" printout



PC-Based Resting ECG

Manage patient data and compare tests with CardioPerfect® software

Improving Financial Outcomes with In-House ECGs



Add...

\$ 12,000 in reduced outsourced ECG costs¹
\$ 414.00 in total reimbursement (24 tests per year at \$17.25 per test²)



Minus...

\$820 in annual labor³ and material costs⁴
\$4,025 for total acquisition cost of a Welch Allyn CP 150 ECG⁵



Equals...

\$7,569.00 ROI in just one year

Ordering Information

CP 150	
CP150A-1ENB	CP 150 Interpretive Electrocardiograph
CP150AS-1ENB	CP 150 Interpretive Electrocardiograph with Spirometry
CP 50	
CP50A-1EN1	CP 50 Interpretive 12-lead multichannel ECG, color touchscreen display and 4" thermal printer
CP50AP-1EN1	CP 50 Plus Interpretive 12-lead multichannel ECG, color touchscreen display and 4" thermal printer
PC ECG	
CPR-UN-UB-D	PCR-100 PC-Based Resting ECG with non-interpretive software
CPR-UI-UB-D	PCR-100 PC-Based Resting ECG with interpretive software

Contact your Welch Allyn representative or visit www.welchallyn.com for more information.

¹ Estimate of 2 ECG tests per month at \$500/ea (third-party service/emergency transport)

² National average from the 2015 Centers for Medicare and Medicaid Services Physician Fee Schedule

³ US Bureau of Labor Statistics; Diagnostic Medical Sonographers and Cardiovascular Technologists and Technicians, Including Vascular Technologists. (2014, January 8). Retrieved October 9, 2015. US Bureau of Labor Statistics; Occupational Employment and Wages, Internists, General. (2015, March 25). Retrieved December 22, 2015.

⁴ Electrodes, shave kit, isopropyl alcohol and skin preparation pads

⁵ CP 150 - Acquisition cost (device, stand, training)