



Hillrom[™]

SMARTCARE[™] FINANCE SOLUTION

Finance solutions for healthcare providers

Whether you're financing \$10,000 worth of cardiology equipment or a complete hospital theatre fit out – Hillrom SmartCare Finance Solution can help. Our flexible financing solutions help healthcare providers to take advantage of today's innovative technology and equipment in delivering high quality patient care*.



What are the benefits of financing with Hillrom SmartCare?

Affordable technology

The upfront purchase cost of hospital equipment and solutions can be daunting. By moving to a financing model, this associated monthly payment may be easier to justify.

Conserve Cash

Financing your equipment enables you to retain capital for other planned expenses and gives you the capacity to meet and adjust to changes in the market.

Overcome capital budget constraints

No budget? No problem. Our short-term operating lease solutions help customers use their operating budgets to pay for the equipment. This allows you to spread out the cost of your equipment over its useful life.

Short technology cycles

Rapid advances in technology mean most facilities consider upgrades every 3–5 years.

Convenience

We're the one trusted source for both your technology and financing.



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What are some of the Hillrom SmartCare finance options available?

Operating Lease

An Operating Lease can offer the lowest monthly payment among comparable finance options. At the end of the finance term, you can return the equipment, purchase it, or continue renting. Great for customers who intend to upgrade to new equipment every 3–5 years.

Chattel Mortgage

With a Chattel Mortgage the lender advances funds to the customer to purchase, the customer takes ownership of the equipment (chattel) at the time of purchase and a mortgage is taken over the asset. Provides certainty with level monthly payments over fixed period.

Hire Purchase

With a Hire Purchase option, a company can purchase the equipment for an amount specified at the beginning of the contract. A popular option for customers interested in fixed equipment costs over time.

What are some of the general financing requirements?

Transaction size: \$10k AUD – \$10m AUD

Terms of financing: 12 months to 120 months

All Financed options are subject to credit approval and appropriate documentation.



If you would like to know more, please call Hillrom Customer Care on **1800 445 576** or email AustraliaCustomerService@hillrom.com



Hillrom™

hillrom.com.au

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Hillrom is a global medical technology leader whose 10,000 employees have a single purpose: enhancing outcomes for patients and their caregivers by advancing connected care. Around the world, our innovations touch over 7 million patients each day. They help enable earlier diagnosis and treatment, optimise surgical efficiency and accelerate patient recovery while simplifying clinical communication and shifting care closer to home. We make these outcomes possible through connected smart beds, patient lifts, patient assessment and monitoring technologies, caregiver collaboration tools, respiratory care devices, advanced operating room equipment and more, delivering actionable, real-time insights at the point of care. Learn more at hillrom.com.au

* The information in this flyer is a guide and provides general information only. It does not take into account your particular objectives, financial situation or needs. Before acting on information in this flyer you should consider the appropriateness of the information having regard to your particular objectives, financial situation or needs, and consider seeking independent financial, legal and taxation advice.

The proceeds of any financial accommodation provided under or in connection with Hillrom SmartCare Financial solutions cannot be used for any of the purposes described in paragraph 5 of Schedule 1 to the National Consumer Credit Protection Act 2009 (Cth) or any other applicable consumer credit law.

Finance is subject to credit approval. Equipment to be used for business purposes only. Additional fees and charges may apply. Subject to Hillrom standard credit criteria, and terms & conditions.